

## WAX WORKING INSTRUCTIONS

Working your beeswax into foundation realizes the greatest savings any beekeeper can make. Send us your clean, hard cakes of beeswax and we will swap you foundation for it. If the wax is not clean we will have to deduct a percentage off the total poundage of wax, depending on the amount of dirt and debris. It is in your best interest to make sure it is filtered and clean.

***WE WILL NOT ACCEPT CAPPINGS OR SLUMGUM!***

Each size and type of foundation is different, because each has different amounts of beeswax in their respective sheets and comes in different size boxes. Manufacturing and packaging costs vary too and the chart below explains all these variables. All the costs below are based on taking full boxes of foundation. Should you **NOT WANT FULL BOXES, ADD \$.20 per pound working rate**. We do not have minimum amounts as the other manufacturers do, we will work 1-1000 lbs. for you.

We must charge you more for working *Thin Surplus or Cut Comb Foundation*. *Thin Surplus and Cut Comb* must be made from *only light wax* and when you work light wax into Thin Surplus or Cut Comb there will be no additional charge. **Should you work either Dark or Medium beeswax into Thin Surplus or Cut Comb there will be an additional charge of \$.20 per pound due to the difference in market price between light and other wax.**

To compute costs, you decide how many pounds of wax you want worked and then multiply this by the cost *per pound* (working rate). For example: Look at 8 1/2 Crimp Wire. It comes in a 12 1/2 lb box and the working cost per pound is \$2.70. This totals \$33.75 for the 12 1/2 lb box ( $12\ 1/2\ lb. \times \$2.70 = 33.75$ ). Now suppose you only want 50 sheets of 8 1/2" crimp wire. There are 7.15 lbs. of wax in a 50-sheet box; the working rate is \$2.80/lb. This now totals \$20.02 ( $7.15\ lb. \times \$2.80 = \$20.02$ )

We only sell in lots of 10 sheets. If you want 20 sheets of 8-1/2 crimp wire you figure there are 7 sheets per lb., so you will be working 2.857 lbs. of wax at a working rate of  $\$2.70 + .20$  (less than full box charge) =  $\$2.90 \times 2.857\ lb.$  for a total of \$8.29.

Now suppose you want a 5 LB box of Thin Surplus and you only have medium or dark wax to work. The basic charge is \$2.90 per pound for a 5 pound box plus another \$.20 per pound because you are not working light wax for a total of \$3.10 per pound ( $2.90 + .20 = 3.10$ ) for 5 lbs. is a total of \$15.50 ( $5 \times \$3.10 = \$15.50$ ).

TYPE FOUNDATION	SHEETS/LB	COST/LB.	QUANTITY
8-1/2" Crimp Wire	7	\$2.80	7.15 LB box (50 sheets)
8-1/2" Crimp Wire	7	\$2.70	12.5 LB box (87 sheets)
5-5/8" Crimp Wire	10	\$2.70	12.5 LB box (137 sheets)
4-3/4" Crimp Wire	12	\$2.75	12.5 LB box (150 sheets)
8-1/2" Duragilt	6	\$2.70	12 1/2 LB box(75 sheets)
5-5/8" Duragilt	9	\$2.70	12 1/2 LB box(112 sheets)
4-3/4" Duragilt	11	\$2.75	15 LB box (165 sheets)
4-3/4" Thin	22	\$2.90	5 LB box (110 sheets)
4-3/4" Thin	22	\$2.90	12 1/2 LB box (275 sheets)
4-3/8" Thin	24	\$2.90	5 LB box (120 sheets)
4-1/8" Thin	25	\$2.90	5 LB box (125 sheets)
3-7/8" Thin	28	\$2.90	5 LB box (140 sheets)
8-1/2" Medium Brood	7.5	\$2.60	12-1/2 LB box (90 sheets)
5-5/8" Cut Comb	16	\$2.60	5 LB box (80 sheets)
4-3/4" Cut Comb	18	\$2.60	5 LB box (90 sheets)